From: westerj@mta7.srv.hcvlny.cv.net@inetgw

To: Microsoft ATR

Date: 1/24/02 12:33am

Subject: Microsoft Settlement

Hello,

Its no secret that any company (esp one protecting a monopoly) will try to crush alternatives.

A legal route is one way to guarantee lawyers will respond best to those with the deepest pockets.

Rather, the US govt spends billions on desktop software. Why not require document formats that encourage and leverage portability? This would provide ways for other software technologies to compete so we all win.

The lynchpin of Microsofts domination has always been word and excel. While they are pretty good apps, their doc formats make it downright IMPOSSIBLE to interoperate with any other platform or doc formatting package.

So, instead of beating them legally, the next rfq might include a riser of interoperability which would promote competition rather than just going with what MS thinks they need.

The solution proposed by RedHat is a little nutty, but, its less ludicrous than MS's solution where they only seek to strength their grip on the academics.

The more we all use Linux, the better we are all off.

The internet was spawned outside the walls of MS, and the whole PLANET is now networked because TCP/IP is a terrific standard that we all leverage. Why shouldnt doc formats also have similar opportunity for standardization.

The US Govt has the perfect oppty to leverage itself as a giant customer and it would help us all out.

We all want to compete, but can't due to the leveraging of the Desktop OS against the Desktop application suite that enslaves us all to Mr Gates. Please choose your remedy very carefully.

Thanks very much

Sincerely,

John Westerdale

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